## Local Market Update for October 2021

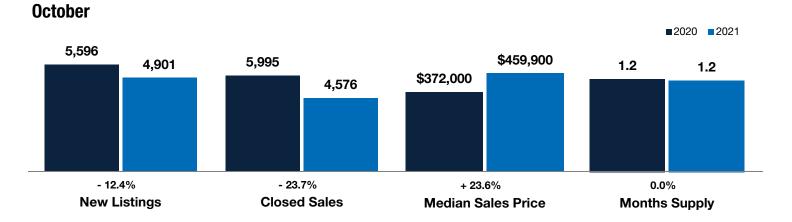
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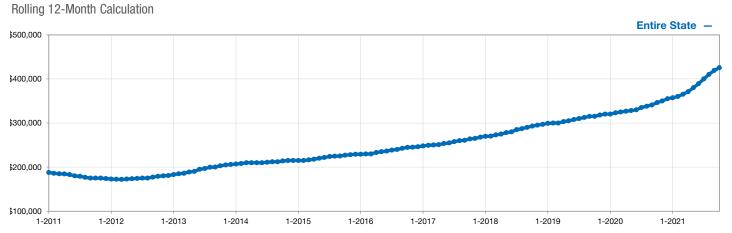
## **Entire State**

Key Metrics	October			Year to Date		
	2020	2021	Percent Change	Thru 10-2020	Thru 10-2021	Percent Change
New Listings	5,596	4,901	- 12.4%	59,662	54,559	- 8.6%
Pending Sales	5,569	4,739	- 14.9%	54,088	48,073	- 11.1%
Closed Sales	5,995	4,576	- 23.7%	49,881	46,014	- 7.8%
Median Sales Price*	\$372,000	\$459,900	+ 23.6%	\$350,000	\$435,000	+ 24.3%
Average Sales Price*	\$498,826	\$585,450	+ 17.4%	\$432,730	\$553,866	+ 28.0%
Percent of Original List Price Received*	99.7%	100.1%	+ 0.4%	98.9%	102.0%	+ 3.1%
Days on Market Until Sale	35	23	- 34.3%	41	22	- 46.3%
Inventory of Homes for Sale	5,979	5,396	- 9.8%			
Months Supply of Inventory	1.2	1.2	0.0%			

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.



## **Median Sales Price**



I rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.