# **Housing Supply Overview**

This research report is provided by the Utah Association of REALTORS® and includes data from UtahRealEstate.com, Iron County MLS, Washington County MLS and Park City MLS



### May 2021

Robust buyer demand, fueled by low mortgage rates, continues to outpace supply, which remains near historic lows. Nationwide, inventory remains much lower than it was at the same time last year, and sales prices are surging as a result. While the warmer temperatures, rising sales prices, and the reopening of the economy may draw more sellers to the market, historically low levels of homes for sale are likely to continue for some time in most market segments. For the 12-month period spanning June 2020 through May 2021, Closed Sales in the state of Utah were up 15.1 percent overall. The price range with the largest gain in sales was the \$750,001 and Above range, where they increased 123.6 percent.

The overall Median Sales Price was up 15.7 percent to \$379,600. The property type with the largest price gain was the Single-Family segment, where prices increased 16.5 percent to \$410,000. The price range that tended to sell the quickest was the \$200,001 to \$300,000 range at 24 days; the price range that tended to sell the slowest was the \$150,000 and Below range at 70 days.

Market-wide, inventory levels were down 61.8 percent. The property type that lost the least inventory was the Single-Family segment, where it decreased 59.4 percent. That amounts to 1.0 months supply for Single-Family homes and 0.6 months supply for Townhouse-Condo.

#### **Quick Facts**

+ 123.6%	+ <b>26.1</b> %	+ 26.1%							
Price Range With the Strongest Sales:	Bedroom Count With the Strongest Sales:	Property Type With the Strongest Sales:							
\$750,001 and Above	2 Bedrooms or Less	Townhouse-Condo							
<b>Closed Sales</b>		2							
Days on Market	Until Sale	3							
Median Sales Pr	ice	4							
Percent of Original List Price Received									
Inventory of Homes for Sale									
Months Supply of	of Inventory	7							

This report is based on data provided by UtahRealEstate.com, the Iron County Multiple Listing Service, the Washington County Multiple Listing Service and the Park City Multiple Listing Service.

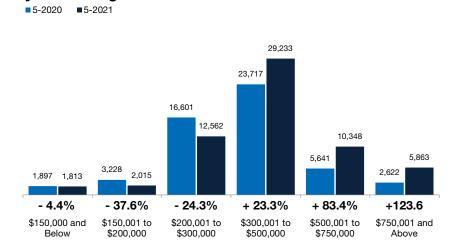


## **Closed Sales**

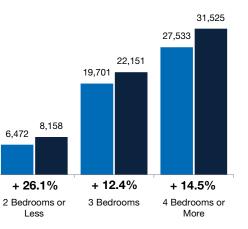
**By Price Range** 

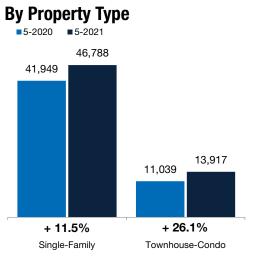
A count of the actual sales that have closed. Based on a rolling 12-month total.











Single-Family

#### Townhouse-Condo

	-			-		- ,				
By Price Range	5-2020	5-2021	Change	5-2020	5-2021	Change	5-2020	5-2021	Change	
\$150,000 and Below	1,897	1,813	- 4.4%	1,302	1,362	+ 4.6%	482	336	- 30.3%	
\$150,001 to \$200,000	3,228	2,015	- 37.6%	1,642	960	- 41.5%	1,468	908	- 38.1%	
\$200,001 to \$300,000	16,601	12,562	- 24.3%	10,733	6,387	- 40.5%	5,751	5,904	+ 2.7%	
\$300,001 to \$500,000	23,717	29,233	+ 23.3%	20,804	23,524	+ 13.1%	2,792	5,444	+ 95.0%	
\$500,001 to \$750,000	5,641	10,348	+ 83.4%	5,258	9,531	+ 81.3%	316	702	+ 122.2%	
\$750,001 and Above	2,622	5,863	+ 123.6%	2,210	5,024	+ 127.3%	230	623	+ 170.9%	
All Price Ranges	53,706	61,834	+ 15.1%	41,949	46,788	+ 11.5%	11,039	13,917	+ 26.1%	
By Bedroom Count	5-2020	5-2021	Change	5-2020	5-2021	Change	5-2020	5-2021	Change	
2 Bedrooms or Less	6,472	8,158	+ 26.1%	2,773	3,287	+ 18.5%	3,304	4,229	+ 28.0%	
3 Bedrooms	19,701	22,151	+ 12.4%	13,020	13,925	+ 7.0%	6,424	7,810	+ 21.6%	
4 Bedrooms or More	27,533	31,525	+ 14.5%	26,156	29,576	+ 13.1%	1,311	1,878	+ 43.2%	
All Bedroom Counts	53,706	61,834	+ 15.1%	41,949	46,788	+ 11.5%	11,039	13,917	+ 26.1%	

Figures on this page are based upon a rolling 12-month calculation to account for small sample sizes in certain segments.

**All Properties** 

# **Days on Market Until Sale**

**By Price Range** 

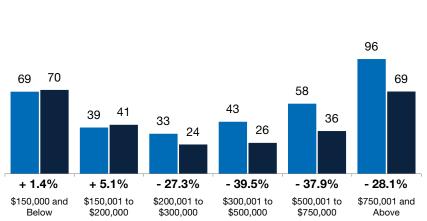
■ 5-2020 ■ 5-2021

Average number of days between when a property is listed and when an offer is accepted in a given month. Based on a rolling 12-month average.



**By Property Type** 

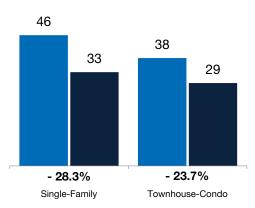
■5-2020 ■5-2021



## **By Bedroom Count** ■5-2020 ■5-2021 47 43 43 42 29



33



#### Townhouse Condo

A	II Propertie	es	5	Single-Fami	ly	Townhouse-Condo		
5-2020	5-2021	Change	5-2020	5-2021	Change	5-2020	5-2021	Change
69	70	+ 1.4%	78	74	- 5.1%	41	51	+ 24.4%
39	41	+ 5.1%	48	56	+ 16.7%	27	27	0.0%
33	24	- 27.3%	33	26	- 21.2%	33	22	- 33.3%
43	26	- 39.5%	43	24	- 44.2%	45	28	- 37.8%
58	36	- 37.9%	57	33	- 42.1%	72	58	- 19.4%
96	69	- 28.1%	94	66	- 29.8%	104	73	- 29.8%
45	33	- 26.7%	46	33	- 28.3%	38	29	- 23.7%
	<b>5-2020</b> 69 39 33 43 58 96	5-2020         5-2021           69         70           39         41           33         24           43         26           58         36           96         69		5-2020         5-2021         Change         5-2020           69         70         + 1.4%         78           39         41         + 5.1%         48           33         24         - 27.3%         33           43         26         - 39.5%         43           58         36         - 37.9%         57           96         69         - 28.1%         94	5-2020         5-2021         Change         5-2020         5-2021           69         70         + 1.4%         78         74           39         41         + 5.1%         48         56           33         24         - 27.3%         33         26           43         26         - 39.5%         43         24           58         36         - 37.9%         57         33           96         69         - 28.1%         94         66		5-2020 $5-2021$ Change $5-2020$ $5-2021$ Change $5-2020$ $69$ $70$ $+ 1.4%$ $78$ $74$ $- 5.1%$ $41$ $39$ $41$ $+ 5.1%$ $48$ $56$ $+ 16.7%$ $27$ $33$ $24$ $- 27.3%$ $33$ $26$ $- 21.2%$ $33$ $43$ $26$ $- 39.5%$ $43$ $24$ $- 44.2%$ $45$ $58$ $36$ $- 37.9%$ $57$ $33$ $- 42.1%$ $72$ $96$ $69$ $- 28.1%$ $94$ $66$ $- 29.8%$ $104$	5-20205-2021Change5-20205-2021Change5-20205-20216970+ 1.4%7874- 5.1%41513941+ 5.1%4856+ 16.7%27273324- 27.3%3326- 21.2%33224326- 39.5%4324- 44.2%45285836- 37.9%5733- 42.1%72589669- 28.1%9466- 29.8%10473

- 2.3%

2 Bedrooms or

Less

By Bedroom Count	5-2020	5-2021	Change	5-2020	5-2021	Change	5-2020	5-2021	Change
2 Bedrooms or Less	43	42	- 2.3%	47	43	- 8.5%	35	35	0.0%
3 Bedrooms	43	29	- 32.6%	45	31	- 31.1%	38	25	- 34.2%
4 Bedrooms or More	47	33	- 29.8%	47	33	- 29.8%	44	34	- 22.7%
All Bedroom Counts	45	33	- 26.7%	 46	33	- 28.3%	38	29	- 23.7%

Figures on this page are based upon a rolling 12-month calculation to account for small sample sizes in certain segments.

## **Median Sales Price**

**By Bedroom Count** 

■ 5-2021

5-2020

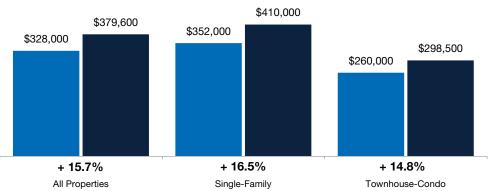
The number of properties available for sale in active status at the end of the most recent month. **Based on a rolling 12-month average.** 





#### **By Property Type**

■5-2020 ■5-2021



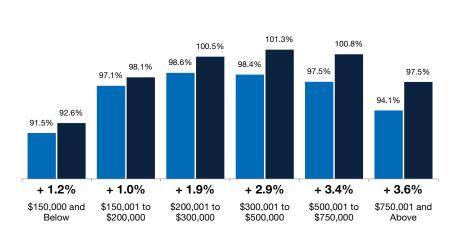
By Bedroom Count	A	Il Propertie	S	S	ingle-Famil	У	Townhouse-Condo		
	5-2020	5-2021	Change	5-2020	5-2021	Change	5-2020	5-2021	Change
2 Bedrooms or Less	\$226,700	\$265,000	+ 16.9%	\$240,000	\$280,000	+ 16.7%	\$215,700	\$250,000	+ 15.9%
3 Bedrooms	\$290,000	\$331,940	+ 14.5%	\$310,000	\$355,931	+ 14.8%	\$267,000	\$300,000	+ 12.4%
4 Bedrooms or More	\$381,000	\$450,000	+ 18.1%	\$385,000	\$456,000	+ 18.4%	\$320,000	\$370,000	+ 15.6%
All Bedroom Counts	\$328,000	\$379,600	+ 15.7%	\$352,000	\$410,000	+ 16.5%	\$260,000	\$298,500	+ 14.8%

Figures on this page are based upon a rolling 12-month calculation to account for small sample sizes in certain segments.

# **Percent of Original List Price Received**

Percentage found when dividing a property's sales price by its original list price, then taking the average for all properties sold, not accounting for seller concessions. Based on a rolling 12-month average.

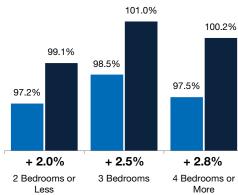


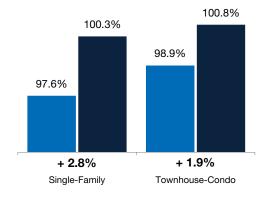


**By Price Range** 

■ 5-2020 ■ 5-2021







Single-Family

#### **Townhouse-Condo**

	-		-			- ,				
By Price Range	5-2020	5-2021	Change	5-2020	5-2021	Change	5-2020	5-2021	Change	
\$150,000 and Below	91.5%	92.6%	+ 1.2%	89.5%	91.5%	+ 2.2%	96.6%	95.8%	- 0.8%	
\$150,001 to \$200,000	97.1%	98.1%	+ 1.0%	95.6%	96.9%	+ 1.4%	98.6%	99.1%	+ 0.5%	
\$200,001 to \$300,000	98.6%	100.5%	+ 1.9%	98.3%	100.2%	+ 1.9%	99.2%	100.9%	+ 1.7%	
\$300,001 to \$500,000	98.4%	101.3%	+ 2.9%	98.3%	101.3%	+ 3.1%	99.5%	101.7%	+ 2.2%	
\$500,001 to \$750,000	97.5%	100.8%	+ 3.4%	97.6%	100.9%	+ 3.4%	96.7%	99.5%	+ 2.9%	
\$750,001 and Above	94.1%	97.5%	+ 3.6%	93.6%	97.4%	+ 4.1%	96.2%	99.1%	+ 3.0%	
All Price Ranges	97.8%	100.4%	+ 2.7%	97.6%	100.3%	+ 2.8%	98.9%	100.8%	+ 1.9%	
By Bedroom Count	5-2020	5-2021	Change	5-2020	5-2021	Change	5-2020	5-2021	Change	
2 Bedrooms or Less	97.2%	99.1%	+ 2.0%	96.2%	98.4%	+ 2.3%	98.2%	99.7%	+ 1.5%	
3 Bedrooms	98.5%	101.0%	+ 2.5%	98.1%	100.8%	+ 2.8%	99.4%	101.4%	+ 2.0%	
4 Bedrooms or More	97.5%	100.2%	+ 2.8%	97.4%	100.2%	+ 2.9%	98.7%	100.7%	+ 2.0%	
All Bedroom Counts	97.8%	100.4%	+ 2.7%	97.6%	100.3%	+ 2.8%	98.9%	100.8%	+ 1.9%	

Figures on this page are based upon a rolling 12-month calculation to account for small sample sizes in certain segments.

**All Properties** 



■5-2020 ■5-2021

UTAH ASSOCIATION OF REALTORS<sup>®</sup>

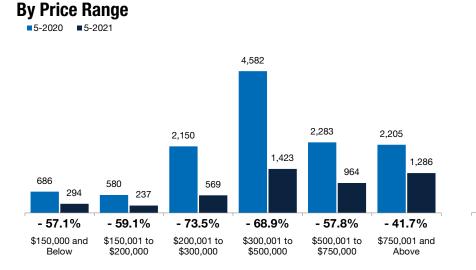
# **Inventory of Homes for Sale**

The number of properties available for sale in active status at the end of the most recent month. **Based on one month of activity.** 



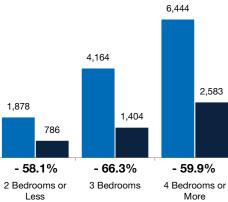
**By Property Type** 

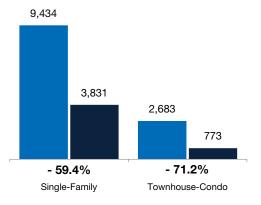
■5-2020 ■5-2021



**All Properties** 







Single-Family

#### Townhouse-Condo

						- /				
By Price Range	5-2020	5-2021	Change	5-2020	5-2021	Change	5-2020	5-2021	Change	
\$150,000 and Below	686	294	- 57.1%	486	217	- 55.3%	163	69	- 57.7%	
\$150,001 to \$200,000	580	237	- 59.1%	376	180	- 52.1%	178	52	- 70.8%	
\$200,001 to \$300,000	2,150	569	- 73.5%	1,173	395	- 66.3%	947	161	- 83.0%	
\$300,001 to \$500,000	4,582	1,423	- 68.9%	3,589	1,058	- 70.5%	884	321	- 63.7%	
\$500,001 to \$750,000	2,283	964	- 57.8%	1,962	869	- 55.7%	250	69	- 72.4%	
\$750,001 and Above	2,205	1,286	- 41.7%	1,848	1,112	- 39.8%	261	101	- 61.3%	
All Price Ranges	12,486	4,773	- 61.8%	9,434	3,831	- 59.4%	2,683	773	- 71.2%	
By Bedroom Count	5-2020	5-2021	Change	5-2020	5-2021	Change	5-2020	5-2021	Change	
2 Bedrooms or Less	1,878	786	- 58.1%	811	371	- 54.3%	832	308	- 63.0%	
3 Bedrooms	4,164	1,404	- 66.3%	2,621	994	- 62.1%	1,442	363	- 74.8%	
4 Bedrooms or More	6,444	2,583	- 59.9%	6,002	2,466	- 58.9%	409	102	- 75.1%	
All Bedroom Counts	12,486	4,773	- 61.8%	9,434	3,831	- 59.4%	2,683	773	- 71.2%	

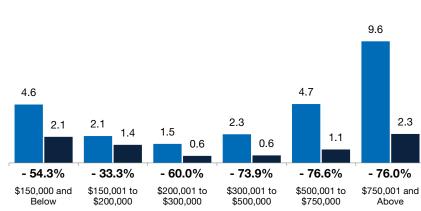
Figures on this page are based upon a snapshot of active listings at the end of the month.

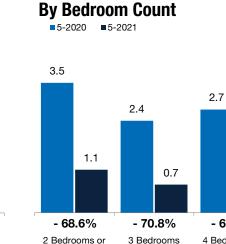
# Months Supply of Inventory

**By Price Range** 

■ 5-2020 ■ 5-2021

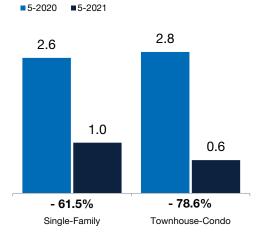
The inventory of homes for sale at the end of the most recent month, based on one month of activity, divided by the average monthly pending sales from the last 12 months.







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Cincella Estables

#### Townhouse Conde

By Price Range		All Propertie	es		Single-Fam	ly	Townhouse-Condo			
	5-2020	5-2021	Change	5-2020	5-2021	Change	5-2020	5-2021	Change	
\$150,000 and Below	4.6	2.1	- 54.3%	4.7	2.0	- 57.4%	4.5	2.5	- 44.4%	
\$150,001 to \$200,000	2.1	1.4	- 33.3%	2.7	2.3	- 14.8%	1.4	0.7	- 50.0%	
\$200,001 to \$300,000	1.5	0.6	- 60.0%	1.3	0.7	- 46.2%	1.9	0.3	- 84.2%	
\$300,001 to \$500,000	2.3	0.6	- 73.9%	2.0	0.6	- 70.0%	3.5	0.7	- 80.0%	
\$500,001 to \$750,000	4.7	1.1	- 76.6%	4.3	1.1	- 74.4%	8.6	1.0	- 88.4%	
\$750,001 and Above	9.6	2.3	- 76.0%	9.4	2.4	- 74.5%	12.1	1.5	- 87.6%	
All Price Ranges	2.7	0.9	- 66.7%	2.6	1.0	- 61.5%	2.8	0.6	- 78.6%	

Less

By Bedroom Count	5-2020	5-2021	Change	5-2020	5-2021	Change	5-2020	5-2021	Change
2 Bedrooms or Less	3.5	1.1	- 68.6%	3.5	1.3	- 62.9%	3.0	0.9	- 70.0%
3 Bedrooms	2.4	0.7	- 70.8%	2.4	0.9	- 62.5%	2.5	0.5	- 80.0%
4 Bedrooms or More	2.7	1.0	- 63.0%	2.7	1.0	- 63.0%	3.4	0.6	- 82.4%
All Bedroom Counts	2.7	0.9	- 66.7%	2.6	1.0	- 61.5%	2.8	0.6	- 78.6%

Figures on this page are based upon a snapshot of active listings at the end of the month.



**By Property Type**