## Local Market Update for October 2020



A RESEARCH TOOL PROVIDED BY THE UTAH ASSOCIATION OF REALTORS®

## Salt Lake County

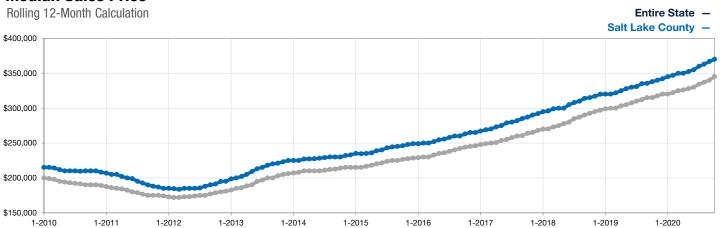
Key Metrics	October			Year to Date		
	2019	2020	Percent Change	Thru 10-2019	Thru 10-2020	Percent Change
New Listings	1,766	1,907	+ 8.0%	19,880	19,028	- 4.3%
Pending Sales	1,455	1,731	+ 19.0%	15,899	16,830	+ 5.9%
Closed Sales	1,637	1,848	+ 12.9%	15,373	15,738	+ 2.4%
Median Sales Price*	\$346,000	\$386,100	+ 11.6%	\$341,000	\$375,000	+ 10.0%
Average Sales Price*	\$389,397	\$453,757	+ 16.5%	\$389,695	\$429,376	+ 10.2%
Percent of Original List Price Received*	97.4%	99.9%	+ 2.6%	98.0%	99.2%	+ 1.2%
Days on Market Until Sale	37	28	- 24.3%	37	32	- 13.5%
Inventory of Homes for Sale	3,623	1,913	- 47.2%			
Months Supply of Inventory	2.4	1.2	- 50.0%			

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

## 2019 2020 1,848 \$386,100 1,637 \$346,000 2.4 1,907 1,766 1.2 + 8.0% + 12.9% + 11.6% - 50.0% **New Listings Closed Sales Months Supply Median Sales Price**

## **Median Sales Price**

**October** 



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.