Local Market Update for June 2018

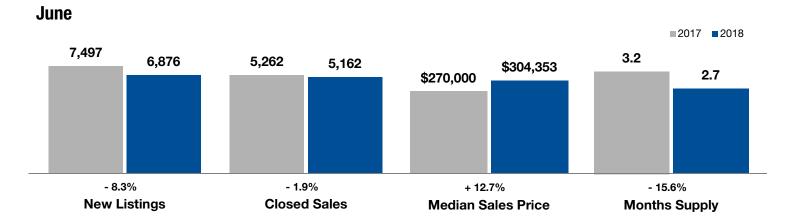
A RESEARCH TOOL PROVIDED BY THE UTAH ASSOCIATION OF REALTORS®



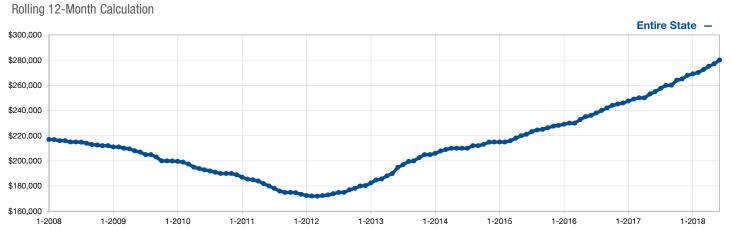
Entire State

| Key Metrics | June | | | Year to Date | | |
|--|-----------|-----------|----------------|--------------|-------------|----------------|
| | 2017 | 2018 | Percent Change | Thru 6-2017 | Thru 6-2018 | Percent Change |
| New Listings | 7,497 | 6,876 | - 8.3% | 36,098 | 36,446 | + 1.0% |
| Pending Sales | 4,909 | 4,838 | - 1.4% | 26,882 | 27,717 | + 3.1% |
| Closed Sales | 5,262 | 5,162 | - 1.9% | 24,390 | 25,341 | + 3.9% |
| Median Sales Price* | \$270,000 | \$304,353 | + 12.7% | \$262,135 | \$290,000 | + 10.6% |
| Average Sales Price* | \$323,687 | \$366,605 | + 13.3% | \$323,250 | \$354,890 | + 9.8% |
| Percent of Original List Price Received* | 98.7% | 98.9% | + 0.2% | 98.1% | 98.4% | + 0.3% |
| Days on Market Until Sale | 35 | 35 | 0.0% | 47 | 43 | - 8.5% |
| Inventory of Homes for Sale | 13,803 | 11,910 | - 13.7% | | | |
| Months Supply of Inventory | 3.2 | 2.7 | - 15.6% | | | |

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.



Median Sales Price



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.