Local Market Update for November 2017

A RESEARCH TOOL PROVIDED BY THE UTAH ASSOCIATION OF REALTORS®

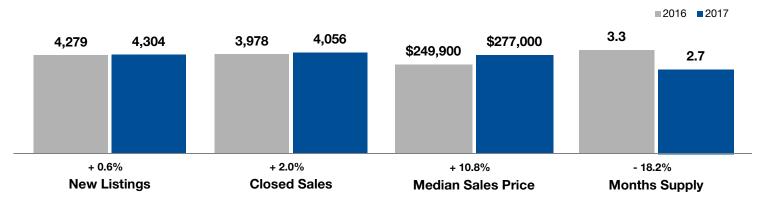


Entire State

| | November | | | Year to Date | | |
|--|-----------|-----------|----------------|--------------|--------------|----------------|
| Key Metrics | 2016 | 2017 | Percent Change | Thru 11-2016 | Thru 11-2017 | Percent Change |
| New Listings | 4,279 | 4,304 | + 0.6% | 64,845 | 65,209 | + 0.6% |
| Pending Sales | 3,468 | 3,895 | + 12.3% | 48,604 | 49,107 | + 1.0% |
| Closed Sales | 3,978 | 4,056 | + 2.0% | 47,149 | 47,564 | + 0.9% |
| Median Sales Price* | \$249,900 | \$277,000 | + 10.8% | \$245,000 | \$267,000 | + 9.0% |
| Average Sales Price* | \$309,068 | \$332,649 | + 7.6% | \$299,349 | \$327,185 | + 9.3% |
| Percent of Original List Price Received* | 96.8% | 96.9% | + 0.1% | 97.5% | 97.9% | + 0.4% |
| Days on Market Until Sale | 49 | 46 | - 6.1% | 46 | 44 | - 4.3% |
| Inventory of Homes for Sale | 13,991 | 11,580 | - 17.2% | | | |
| Months Supply of Inventory | 3.3 | 2.7 | - 18.2% | | | |

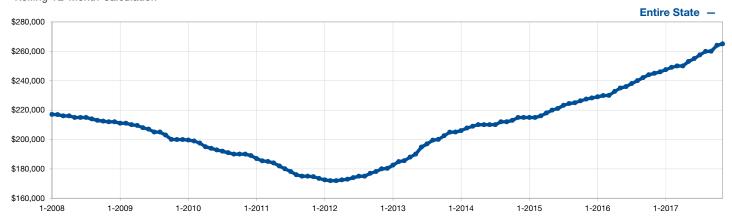
^{*} Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

November



Median Sales Price

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.