## Local Market Update for September 2016

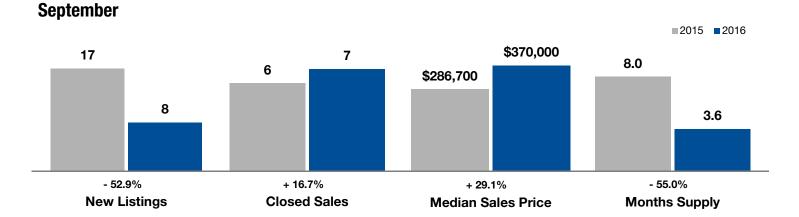
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## **Morgan County**

| Key Metrics                              | September |           |                | Year to Date |             |                |
|------------------------------------------|-----------|-----------|----------------|--------------|-------------|----------------|
|                                          | 2015      | 2016      | Percent Change | Thru 9-2015  | Thru 9-2016 | Percent Change |
| New Listings                             | 17        | 8         | - 52.9%        | 151          | 128         | - 15.2%        |
| Pending Sales                            | 9         | 8         | - 11.1%        | 79           | 96          | + 21.5%        |
| Closed Sales                             | 6         | 7         | + 16.7%        | 68           | 96          | + 41.2%        |
| Median Sales Price*                      | \$286,700 | \$370,000 | + 29.1%        | \$273,500    | \$377,500   | + 38.0%        |
| Average Sales Price*                     | \$298,125 | \$350,214 | + 17.5%        | \$319,211    | \$369,622   | + 15.8%        |
| Percent of Original List Price Received* | 95.2%     | 97.6%     | + 2.5%         | 95.5%        | 95.8%       | + 0.3%         |
| Days on Market Until Sale                | 61        | 37        | - 39.3%        | 73           | 65          | - 11.0%        |
| Inventory of Homes for Sale              | 64        | 35        | - 45.3%        |              |             |                |
| Months Supply of Inventory               | 8.0       | 3.6       | - 55.0%        |              |             |                |

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.



## **Median Sales Price**



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.