Local Market Update – January 2016

A RESEARCH TOOL PROVIDED BY THE UTAH ASSOCIATION OF REALTORS®



Vear to Date

- 10.9%

+ 10.1%

+ 4.7%

Change in **New Listings**

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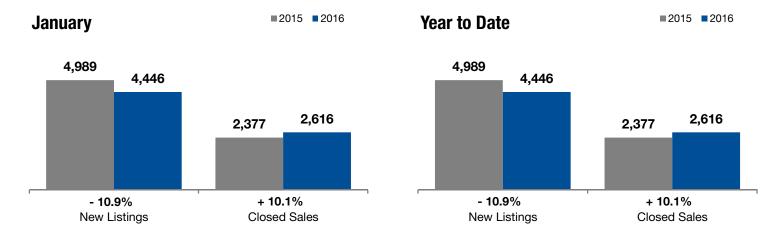
Change in Closed Sales

Change in Median Sales Price

Entire State

	oanuar y			real to Date		
	2015	2016	+/-	2015	2016	+/-
New Listings	4,989	4,446	- 10.9%	4,989	4,446	- 10.9%
Pending Sales	3,447	3,472	+ 0.7%	3,447	3,472	+ 0.7%
Closed Sales	2,377	2,616	+ 10.1%	2,377	2,616	+ 10.1%
Median Sales Price*	\$215,000	\$225,000	+ 4.7%	\$215,000	\$225,000	+ 4.7%
Average Sales Price*	\$278,381	\$285,400	+ 2.5%	\$278,381	\$285,400	+ 2.5%
Percent of Original List Price Received*	95.2%	96.4%	+ 1.3%	95.2%	96.4%	+ 1.3%
Days on Market Until Sale	77	59	- 23.4%	77	59	- 23.4%
Inventory of Homes for Sale	17,741	13,494	- 23.9%			
Months Supply of Inventory	5.0	3.2	- 36.0%			

^{*} Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.



Change in Median Sales Price from Prior Year (6-Month Average)**





^{**} Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | All data from the Multiple Listing Services of Utah.