## Local Market Update for July 2019

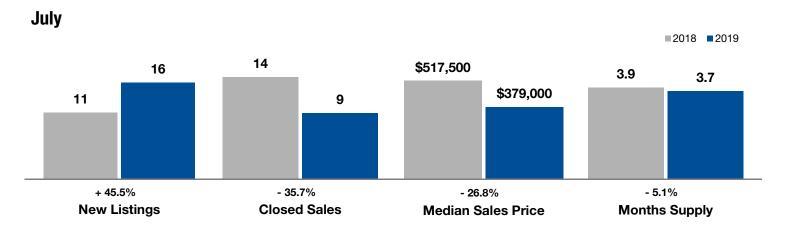
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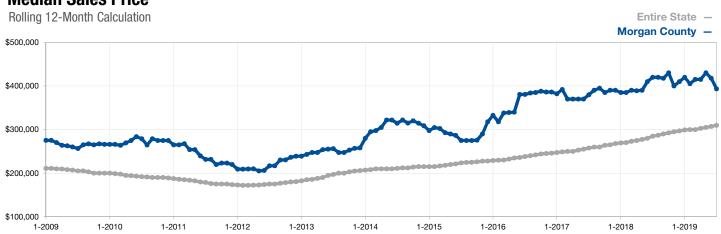
## **Morgan County**

| Key Metrics                              | July      |           |                | Year to Date |             |                |
|--|-----------|-----------|----------------|--------------|-------------|----------------|
|  | 2018      | 2019      | Percent Change | Thru 7-2018  | Thru 7-2019 | Percent Change |
| New Listings                             | 11        | 16        | + 45.5%        | 104          | 104         | 0.0%           |
| Pending Sales                            | 11        | 10        | - 9.1%         | 70           | 75          | + 7.1%         |
| Closed Sales                             | 14        | 9         | - 35.7%        | 63           | 67          | + 6.3%         |
| Median Sales Price*                      | \$517,500 | \$379,000 | - 26.8%        | \$445,000    | \$407,000   | - 8.5%         |
| Average Sales Price*                     | \$504,646 | \$455,078 | - 9.8%         | \$580,423    | \$476,084   | - 18.0%        |
| Percent of Original List Price Received* | 97.8%     | 96.6%     | - 1.2%         | 98.3%        | 96.0%       | - 2.3%         |
| Days on Market Until Sale                | 19        | 39        | + 105.3%       | 33           | 64          | + 93.9%        |
| Inventory of Homes for Sale              | 34        | 34        | 0.0%           |              |             |                |
| Months Supply of Inventory               | 3.9       | 3.7       | - 5.1%         |              |             |                |

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.







A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.