## Local Market Update for December 2017

A RESEARCH TOOL PROVIDED BY THE UTAH ASSOCIATION OF REALTORS®

# Utah Association

# **Entire State**

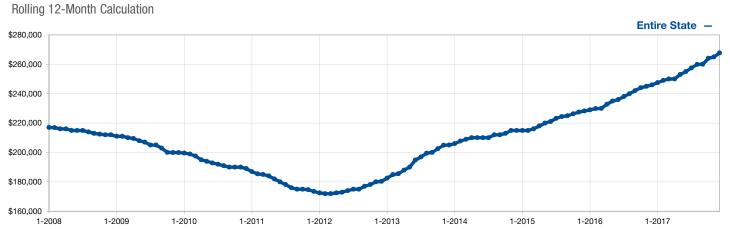
| Key Metrics                              | December  |           |                | Year to Date |              |                |
|--|-----------|-----------|----------------|--------------|--------------|----------------|
|  | 2016      | 2017      | Percent Change | Thru 12-2016 | Thru 12-2017 | Percent Change |
| New Listings                             | 3,142     | 3,016     | - 4.0%         | 67,984       | 68,317       | + 0.5%         |
| Pending Sales                            | 2,953     | 3,047     | + 3.2%         | 51,556       | 52,142       | + 1.1%         |
| Closed Sales                             | 4,026     | 3,910     | - 2.9%         | 51,177       | 51,548       | + 0.7%         |
| Median Sales Price*                      | \$250,000 | \$270,000 | + 8.0%         | \$246,000    | \$267,742    | + 8.8%         |
| Average Sales Price*                     | \$319,492 | \$331,338 | + 3.7%         | \$300,939    | \$327,454    | + 8.8%         |
| Percent of Original List Price Received* | 97.0%     | 97.0%     | 0.0%           | 97.5%        | 97.9%        | + 0.4%         |
| Days on Market Until Sale                | 53        | 48        | - 9.4%         | 47           | 45           | - 4.3%         |
| Inventory of Homes for Sale              | 12,302    | 9,782     | - 20.5%        |              |              |                |
| Months Supply of Inventory               | 2.9       | 2.3       | - 20.7%        |              |              |                |

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

#### 2016 2017 3,142 4,026 3,016 3,910 \$270,000 \$250,000 2.9 2.3 - 4.0% - 2.9% + 8.0% - 20.7% **Closed Sales New Listings Median Sales Price Months Supply**

### **Median Sales Price**

**December** 



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.